



Northeastern University

College of Professional Studies

Articulation Guide

**Holyoke Community College AS Business Administration (General Transfer)
to
Northeastern University College of Professional Studies BS Management**

Holyoke Community College AS in Business Administration Courses			Northeastern University College of Professional Studies BS in Management Equivalencies		
GENERAL EDUCATION COURSES					
ENG 101	College Composition I: Expository Writing and Research	3	ENG 1105 + ENG 1106	College Writing 1 + Lab for ENG 1105	3
ENG 102	College Composition II: Writing about Literature	3	ENG 1107 + ENG 1108	College Writing 2 + Lab for ENG 1107	3
ECN 101	Introduction to Macroeconomics	3	ECN 1200	Principles of Macroeconomics	3
ECN 102	Introduction to Microeconomics	3	ECN 1100	Introduction to Microeconomics	3
SSN XX2	<i>Social Science Elective</i>				
ANT 114	Cultural Anthropology	3	ANT 1150	Cultural Anthropology	3
SCI XX2	<i>Laboratory Science Elective</i>				
See note below.		4	Engaging with the Natural and Designed World (ND) Core		4
SCI XX1	<i>Laboratory Science Elective</i>				
See note below.		4	Open Elective		4
PROGRAM REQUIREMENTS					
MTH XX2	<i>Math Elective</i>				
MTH 104	College Algebra	3	MTH 1100	College Algebra	3
MTH XX1	<i>Math Elective</i>				
Any MTH Elective		3	Open Elective		3
ACC101	Principles of Accounting I	4	ACC 1990	Accounting Elective	4
ACC102	Principles of Accounting II	4	ACC 1990	Accounting Elective	4
ACC 205	Managerial Accounting	3	ACC 2200	Managerial Accounting	3
BUS 112	Professional Etiquette	1	CMN 1990	CMN Elective	1
BUS 114	Money Management	1	FIN 1990	FIN Elective	1
BUS 115 <i>or</i> CSI 111	<i>Computer Applications or Computer Concepts with Applications</i>				
BUS 115	Computer Applications	3	ITC 1000	Computer Applications	3
LAW 211	Business Law	3	MGT 2330	Business Law	3
MGT 230	Principles of Management	3	MGT 2100	Principles of Management	3
MKT 240	Principles of Marketing	3	MKT 2100	Principles of Marketing	3
PROGRAM ELECTIVES					

<i>HUM XX3 or BUS XX2</i>	<i>Humanities Elective or Business Elective</i>				
ACC 201	Intermediate Accounting I	3	ACC 2100	Financial Accounting	3
<i>HUM XX2 or BUS XX1</i>	<i>Humanities Elective or Business Elective</i>				
BUS 101	Introduction to Business	3	MGT 1100	Introduction to Business	3
<i>HUM XX1 or BUS XX3</i>	<i>Humanities Elective or Business Elective</i>				
MGT 231	Human Resources Management	3	MGT 231	Human Resources Management	3

Note on SCI Requirement at HCC		
Take any two of the following courses to satisfy both Laboratory Science Electives.		
CHM 113	Principles of Chemistry 1	4
CHM 114	Principles of Chemistry 2	4
CHM 221	Organic Chemistry 1	4
CHM 222	Organic Chemistry 2	4
BIO 106	Introduction to Biotechnology	4
BIO 107	General Biology 1	4
BIO 108	General Biology 2	4
BIO 217	Human A&P 1	4
BIO 218	Human A&P 2	4
BIO 229	Microbiology	4
BIO 243	Genetics	4
PHS 111	Physics for Engineering and Science Majors 1	4
PHS 112	Physics for Engineering and Science Majors 2	4

**BS in Management
Courses to be taken at CPS**

General Foundation			Prerequisite
ENG 3107	Writing for the Professions–Business & SS	3	ENG 1107 + ENG 1108
ENG 3108	Writing for the Professions Lab–Business & SS	1	
General Foundation Total		4	
Business Foundation			
MTH 2300	Business Statistics	3	MTH 1100 or higher
PHL 2100	Business Ethics	3	MGT 1100
FIN 2105	Introduction to Corporate Finance	3	ACC 2100
MGT 2210	Information within the Enterprise	3	ITC 2010
MGT 2310	Organizational Behavior	3	MGT 1100
Business Foundation Total		15	
Major			
MGT 2220	Supply Chain Management	3	MGT 1100
MGT 2320	International Business	3	MGT 2100
MGT 4210	Project Management	3	MGT 2100
MGT 4220	Innovation and Change Management	3	MGT 4210
MGT 4230	New Venture Creation	3	MGT 4210 + ENG 3107/8 (ENG may be taken concurrently)
MGT 4850	Business Strategy	4	90 SH, MGMT or FIAM major
Major Total		19	
Professional Elective (choose 4)			
CMN 1100	Organizational Communication	3	
CMN 2310	Professional Speaking	3	ENG 1105
CMN 3100	Negotiation	3	CMN 1100
CMN 3350	Intercultural Comm. & the Organization	3	CMN 1100
CMN 3360	Crisis Communication	3	CMN 1100 + CMN 2310
ITC 2430	E-Commerce Systems	3	MGT 1100
LDR 1200	Assessing Your Leadership Capacity	3	
MKT 2220	Consumer Behavior	3	MKT 1100
ENG 3300	Literature and Business Leadership	3	ENG 1103 or 1105
Professional Elective Total		12	
Open Elective Total		7	
Credits to be taken at CPS		57	
Total Credits required for CPS BS Management		120	

Course Recommendations to fulfill Open Electives		
INT 1001	Science and Engineering Technology Seminar: Transition to the Lowell Institute School	1
INT XXXX	Defining your professional self	1
INT XXXX	Positioning yourself in the workplace	1